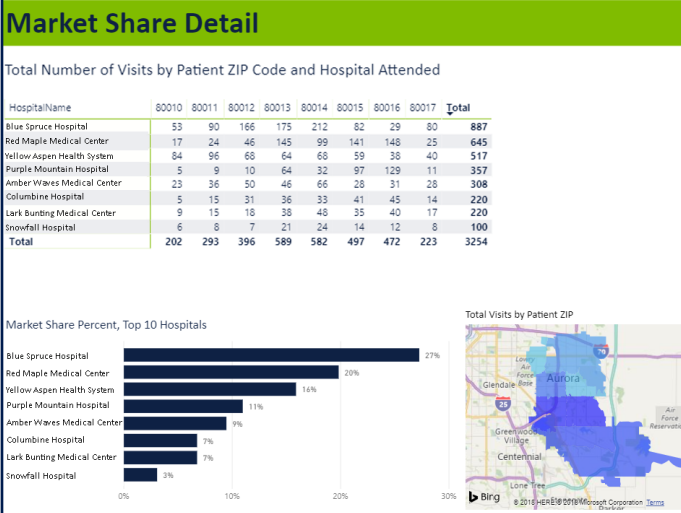


# NEW! CHA Market Intelligence Tool



## Who:

Quality Directors, Business Development, Chief Strategy Officers, CMOs, CNOs, C-Suite

## What:

Quality comparisons, financial and utilization trends, population health, market share, market leakage and retention data.

## Why:

Make more informed decisions about capital investment, patient safety/quality initiatives, community needs and investment in or exit from service offerings.

## When:

September 2018 – No charge to CHA members.

Colorado Hospital Association has developed a robust data analysis and visualization tool, called ODHIN, available at no cost to all CHA member hospitals and health systems.

This tool offers customizable dashboards for individuals based on their role at an organization, including executive and patient quality/safety views. Built in is a vast array of data that is of interest to members, including: utilization data, payer mix, market share, market leakage and general population health. Additional features allow participants to create customizable peer groups to see how their organization compares to others based on the available metrics or slice the data by a number of different characteristics such as patient ZIP code or service line.

This information will enable users to make better decisions about capital investments, patient safety initiatives, community needs, and investment in or exit from services provided.

### Hospital Utilization Comparison Table

HospitalName	Average Length of Stay	Average of Total Charges	Total IP Visits	Total OP Visits	Total Surgeries	Acute IP Visits	ED Visits	ASC Visits	Swing Visits
Arkansas Valley Regional Medical Center	3.01	\$2,019	1,192	37,487	1,689	1,189	11,883	1,383	
Aspen Valley Hospital	2.81	\$2,261	911	50,635	2,048	911	7,496	1,634	
Colorado Canyons Hospital and Medical Ce	2.75	\$2,779	274	25,310	2,969	273	3,837	2,845	
East Morgan County Hospital	3.43	\$2,324	479	20,109	1,010	429	5,405	947	50
Estes Park Health	3.27	\$2,853	470	20,339	965	415	5,699	802	55
Grand River Hospital District	2.80	\$2,205	515	43,866	2,100	515	11,334	1,840	
Gunnsion Valley Health	3.06	\$2,212	627	27,812	1,817	585	8,237	1,463	42
Hartum Hospital District	52.87	\$2,052	200	4,624	34	177	334	34	23
Heart Of The Rockies Regional Medical Ce	3.10	\$2,021	1,026	55,972	4,003	1,007	7,997	3,668	18
Kit Carson County Health Service District	4.29	\$1,475	388	12,972	549	125	1,978	496	258
Lincoln Community Hospital	3.50	\$1,715	116	5,157	284	116	1,747	278	
Melissa Memorial Hospital	4.84	\$1,528	104	8,326	25	82	68	24	22
Memorial Regional Health	2.91	\$2,466	891	27,772	1,471	839	4,857	1,154	52
Middle Park Medical Center - Kremmling	4.50	\$1,959	154	19,739	658	118	5,773	632	36
Mt San Rafael Hospital	4.61	\$3,739	469	26,498	1,351	336	8,395	1,204	133
Pagosa Springs Medical Center	2.91	\$1,723	406	26,421	1,144	405	7,584	1,001	
Pikes Peak Regional Hospital	4.63	\$4,588	260	8,086	574	210	6,75	407	
Pioneers Medical Center	5.10	\$1,669	276	7,624	206	223	1,192	163	53
Prowers Medical Center	4.02	\$1,381	797	27,171	927	643	8,500	776	150
Rangely District Hospital	3.53	\$1,448	49	3,125	43	49	850	35	
Rio Grande Hospital	4.10	\$760	548	37,640	554	471	5,624	549	77
San Luis Valley Health Conejos County Ho	5.99	\$3,777	139	3,296	91	91	3,266		48
Sedgwick County Health Center	2.44	\$3,734	110	1,312	245	110	1,179	107	
<b>Total</b>	<b>4.29</b>	<b>\$2,063</b>	<b>12,434</b>	<b>600,039</b>	<b>27,850</b>	<b>11,151</b>	<b>138,512</b>	<b>24,151</b>	<b>1,159</b>

To sign up and take advantage of this complimentary and customizable tool, contact the CHA data team at [support@mychadata.com](mailto:support@mychadata.com).

