CHABS 2025 Request for Proposals – Vendor Questions and Responses (Updated DATE):

<u>General RFP Question:</u>

RFP 01 – Solvista Health

1. Any Hardware purchases, such as Firewalls/Switches/Access Points, necessary in this RFP with the Broadband Upgrade? Yes, switches. Sophos brand.

2. How many Network Devices at each Location?

     a. How Many of Access Points at each Location? Two of our locations have 4, all other locations have 2

          1. Brands/Models? Sophos APX 740

     b. How Many Switches at each Location? 3-4

          1. Brands/Models? Ubiquiti Unifi 48 port 750w PoE

          2. How Many Ports? 48

     c. How Many Firewalls at each Location? 1

          1. Brands/Models? Sophos XGS series

          2. How Many Ports? 8 ports, 4 SFP+ ports

3. Any other relevant information on current network? A device exists on our network (behind the Sophos firewall) that routes our electronic health record communications to our cloud host. We have IPSec connections between our locations.

<u>RFP 04 – Mind Springs Health</u>

1. What specific Cisco Meraki MX SD-WAN Appliance Models do you request at each location? See Appendix A

2. Any additional Switches or Access Point Purchasing Requests for this RFP? See Appendix A

3. For the Network Management Services, how many Network Devices at each Location? See Appendix A
       a. How Many of Access Points at each Location?
              1. Brands/Models?
       b. How Many Switches at each Location?
              1. Brands/Models?
              2. How Many Ports?
       c. How Many Firewalls, not being purchased, at each Location?   No other Firewalls. Only the Meraki.   Unless this also includes Cisco Umbrella which is a DNS Internet traffic filtering service. Or Windows Defender which is part of our M365 licensing.
              1. Brands/Models?
              2. How Many Ports?

4. Does Mind Springs Health want monitoring and support for their Servers? Not at this time. Maybe we need to look into this for Future.
       a. How many Servers?
       b. Physical or Virtual?
       c. Virtualization Product?

5. Any IoT Devices connected to network? Yes,
HVAC and Door Security devices.
Meraki MT10 to monitor and Alert if temperature is too high or too low.
We also have Pyxis devices connected to the network at our hospital. These are for dispensing medications. Not sure if the Pyxis count since they run Windows. However, Mind Springs does not have access to that operating system, so we treat it like an IoT.

6. Any other relevant information on current network?   We have several switches and MX devices In stock. Some are for spares while others are extras due to office closures.

(CHABS Response in Red above)

Appendix A – Mind Springs Health Spreadsheet:

Location	Model	Network Name in Meraki	Notes	Name and Addresses of Open Offices to be included in RFP
Main Campus	VMX-M	Azure vMX	Used for VPN connectivity to EHR and Azure	Aspen – 0405 Castle Creek Road, #9, Aspen, 81611
Will be moved to WRC Clifton	MX95	In Stock not used	Office Closed–Planning to redeploy at WRC	Craig – 439 BREEZE ST Craig, CO 81625
Glenwood	MX75	Glenwood - appliance	In Production	Glenwood – 2802 S Grand Ave Glenwood Springs CO 81601
Testing at Connie's Home Office	MX68CW-NA	Connie - Test - appliance	For Testing and Planning depoyments to Production	Granby – 244 East Agate Ave. , Granby, 80446
Will be moved to Aspen	MX68CW-NA	WRC - appliance	Planning to upgrade this one with MX95 which was removed from Horizon	Main Campus – 28 3/4 Road, Grand Junction 81501
Craig	MX67C-NA	Craig - appliance	In Production	Meeker – 267 6th Steet Meeker, 81641
In Stock	MX67C-NA	Eagle - appliance	Office Closed	Rifle – 707 Wapiti Ct, Ste 202b Rifle, 81650
Grandby	MX67C-NA	Granby - appliance	In Production	Steamboat – 407 S Lincoln Avenue, Steamboat Springs, 80487
In Stock	MX67C-NA	In Stock not used	Office Closed	Walden – 350 McKinley ST, Walden, CO 80480
Meeker	MX67C-NA	Meeker - appliance	In Production	WRC Clifton – 3210 E RD Clifton, 81520
In Stock	MX67C-NA	Oasis - appliance	Office Closed	
Steamboat	MX67C-NA	Steamboat - appliance	In Production	
Walden	MX67C-NA	Walden - appliance	In Production	
Rifle	MX67	Rifle - appliance	In Production	
Aspen will be upgraded with MX68CW-NA	MX64	Aspen - appliance	Planning to upgrade to MX68 after Upgrade of WRC	
In Stock	MX64	Rangely - appliance	Office Closed	
Main Campus	MX250	_HQ-GJ Main Campus - appliance	In Production	
Main Network/Server Closet in Out Patient Building	MT10	_HQ-GJ Main Campus - environmental	These are temp sensors for network closets	
Main Network/server Closet in Hospital Building	MT10	_HQ-GJ Main Campus - environmental	These are temp sensors for network closets	
Main Campus	MS425-32	_HQ-GJ Main Campus - switch		
Main Campus	MS250-48FP	_HQ-GJ Main Campus - switch		
Main Campus	MS225-48FP	_HQ-GJ Main Campus - switch		
Main Campus	MS225-48FP	_HQ-GJ Main Campus - switch		
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Main Campus	MS225-48FP	_HQ-GI Main Campus - switch	
In Stock	MS225-48FP	In Stock not used	Office Closed
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
Main Campus to be upgraded to MS225	MS120-48FP	_HQ-GI Main Campus - switch	
Main Campus to be upgraded to MS225	MS120-48FP	_HQ-GI Main Campus - switch	
Main Campus to be upgraded to MS225	MS120-48FP	_HQ-GI Main Campus - switch	
Main Campus to be upgraded to MS225	MS120-48FP	_HQ-GI Main Campus - switch	
Aspen	MS120-48FP	Aspen - switch	
Craig	MS120-48FP	Craig - switch	
Glenwood	MS120-48FP	Glenwood - switch	
Glenwood	MS120-48FP	Glenwood - switch	
Glenwood	MS120-48FP	Glenwood - switch	
Glenwood	MS120-48FP	Glenwood - switch	
Glenwood	MS120-48FP	Glenwood - switch	
Grandby	MS120-48FP	Granby - switch	
In Stock	MS120-48FP	In Stock not used	
In Stock	MS120-48FP	In Stock not used	
In Stock	MS120-48FP	In Stock not used	
In Stock	MS120-48FP	In Stock not used	
In Stock	MS120-48FP	In Stock not used	Office Closed
Steamboat	MS120-48FP	Steamboat - switch	
Steamboat	MS120-48FP	Steamboat - switch	
WRC Clifton	MS120-48FP	WRC - switch	
WRC Clifton	MS120-48FP	WRC - switch	
WRC Clifton	MS120-48FP	WRC - switch	
WRC Clifton	MS120-48FP	WRC - switch	
WRC Clifton	MS120-48FP	WRC - switch	
WRC Clifton	MS120-48FP	WRC - switch	
WRC Clifton	MS120-48FP	WRC - switch	
Meeker	MS120-24P	Meeker - switch	
In Stock	MS120-24P	In Stock not used	Office Closed
Rifle	MS120-24P	Rifle - switch	
Walden	MS120-24P	Walden - switch	
Main Campus	MR57	_HQ-GI Main Campus - wireless	
Main Campus	MR57	_HQ-GI Main Campus - wireless	
Aspen	MR57	Aspen - wireless	
Aspen	MR57	Aspen - wireless	
Main Campus	MR44	_HQ-GI Main Campus - wireless	
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Main Campus	MR44	_HQ-GJ Main Campus - wireless	
Main Campus	MR44	_HQ-GJ Main Campus - wireless	
Main Campus	MR44	_HQ-GJ Main Campus - wireless	
Main Campus	MR44	_HQ-GJ Main Campus - wireless	
Craig	MR44	Craig - wireless	
Craig	MR44	Craig - wireless	
In Stock	MR44	In Stock not used	Office Closed
In Stock	MR44	In Stock not used	Office Closed
Glenwood	MR44	Glenwood - wireless	
Glenwood	MR44	Glenwood - wireless	
Glenwood	MR44	Glenwood - wireless	
Glenwood	MR44	Glenwood - wireless	
Glenwood	MR44	Glenwood - wireless	
Granby	MR44	Granby - wireless	
Meeker	MR44	Meeker - wireless	
In Stock	MR44	In Stock not used	Office Closed
Rifle	MR44	Rifle - wireless	
Rifle	MR44	Rifle - wireless	
Steamboat	MR44	Steamboat - wireless	
Steamboat	MR44	Steamboat - wireless	
WRC Clifton	MR44	WRC - wireless	
WRC Clifton	MR44	WRC - wireless	
WRC Clifton	MR44	WRC - wireless	
WRC Clifton	MR44	WRC - wireless	
WRC Clifton	MR44	WRC - wireless	
WRC Clifton	MR44	WRC - wireless	
Testing Connie's Home Office	MR36	Connie - Test - wireless	Used for testing network changes

<u>**RFP 04 – Mind Springs Health**</u>

1. What licenses/coverage would Mind Spring want on each device? 1 year or 3 year renewals? 3 year is what we purchased via the lease. I am assuming the renewal would be the same. However, sometimes when renewing there is better pricing with longer term.
2. Can they provide a list of expiration dates for all the licenses on all the machines? Should be printable through Meraki Dashboard. We are on a Co-Termination with Meraki. All devices expire on February 26, 2027.

License status	**Ok**	
License model	Co-termination	
License expiration ⓘ	Feb 26, 2027 (828 days from now)	
MX Product Edition	Advanced Security	
MR Product Edition	Enterprise	

Add Licenses

	License limit	Current device count
MR Enterprise	93	93
MS120-24P	4	4
MS120-48FP	26	21
MS225-48FP	55	45
MS250-48FP	1	1
MS425-32	1	1
MT	7 (5 free + 2)	2
MV	21	17
MV-SEN	10 free	0
MX250	1	1
MX64	2	2
MX67	1	1
MX67C	8	7
MX68CW	2	2
MX75	1	1
MX95	1	0
VMX-M	1	1

3. What VPN Technology are they using? Meraki's Auto VPN. And for Clients, those in question 4 are using Meraki's Client VPN.
4. How many employees need VPN access? Approximately 25
5. When does Anyconnect licensing needing to be renewed? The Anyconnect Licensing is not separate from the MX equipment. It is part of it.
6. Want Managed Support on "Not Used" devices? Need a bit more explanation on this. I am not sure on this. We can't cancel any of the licenses which include support on this until the lease has ended. It will be at that time we can possibly reduce the number of licenses/support needed.
7. Can Mind Springs send a Full Detailed Network Diagram with Locations of all their Devices?
On the Hardware needs, I am only seeing an MX68 for Aspen and a MX250, in High Availability, for Main Campus. No other hardware purchases at this time correct? I am not sure what you mean on this; all the MX hardware is leased at all the sites. A total of ten. So why is Aspen and the Main campus the only ones listed here?
We are not purchasing any new equipment. I did make a couple of notes on the spreadsheet to show moving a couple of MX equipment that was pulled from sites that closed in order to upgrade a couple of sites. These are not new purchases.

(CHABS Response in Red above)

RFP 14 – Pueblo CHC:
There is no Cisco Catalyst 8200-1N1S-6T - router. Do they want a 2nd 8300-1N1S-6T ? Correct.

(CHABS Response in Red above)