

CHABS 2025 Request for Proposals – Vendor Questions and Responses (Updated DATE):

General RFP Question:

Can we talk about this on the phone? I am needing a little bit more explanation of what they have and what they want.

Unfortunately, no. To do so would require CHABS to do “pre bid” conferences via phone with all potential bidders and we do not have the capacity to do that. If CHABS were to provide specifics to a single vendor on a call that CHABS does not have with other bidders, would constitute a competitive bidding violation and would automatically disqualify any bids submitted as a result of that conversation so to keep all potential bids on the right side of competitive bidding rules, we cannot have a call.

As with all bids a vendor plans to submit, CHABS advises bidders to provide the best possible solution based on the information that’s been provided in the RFP document knowing that it might not be exact at the time of bid submission. If the HCP chooses to move forward with a bid or wishes to engage in conversations as the result of bid selection, offerings can be refined at that time.

RFP 01 – Solvista Health

1. Any Hardware purchases, such as Firewalls/Switches/Access Points, necessary in this RFP with the Broadband Upgrade?

Yes, switches. Sophos brand.

2. How many Network Devices at each Location?

a. How Many of Access Points at each Location? Two of our locations have 4, all other locations have 2

1. Brands/Models? Sophos APX 740

b. How Many Switches at each Location? 3-4

1. Brands/Models? Ubiquiti Unifi 48 port 750w PoE

2. How Many Ports? 48

c. How Many Firewalls at each Location? **1**

1. Brands/Models? **Sophos XGS series**

2. How Many Ports? **8 ports, 4 SFP+ ports**

3. Any other relevant information on current network? **A device exists on our network (behind the Sophos firewall) that routes our electronic health record communications to our cloud host. We have IPSec connections between our locations.**

RFP 04 – Mind Springs Health

1. What specific Cisco Meraki MX SD-WAN Appliance Models do you request at each location? **See Appendix A**

2. Any additional Switches or Access Point Purchasing Requests for this RFP? **See Appendix A**

3. For the Network Management Services, how many Network Devices at each Location? **See Appendix A**

a. How Many of Access Points at each Location?

1. Brands/Models?

b. How Many Switches at each Location?

1. Brands/Models?

2. How Many Ports?

c. How Many Firewalls, not being purchased, at each Location? **No other Firewalls. Only the Meraki. Unless this also includes Cisco Umbrella which is a DNS Internet traffic filtering service. Or Windows Defender which is part of our M365 licensing.**

1. Brands/Models?

2. How Many Ports?

4. Does Mind Springs Health want monitoring and support for their Servers? **Not at this time. Maybe we need to look into this for Future.**

a. How many Servers?

b. Physical or Virtual?

c. Virtualization Product?

5. Any IoT Devices connected to network? Yes,

HVAC and Door Security devices.

Meraki MT10 to monitor and Alert if temperature is too high or too low.

We also have Pyxis devices connected to the network at our hospital. These are for dispensing medications. Not sure if the Pyxis count since they run Windows. However, Mind Springs does not have access to that operating system, so we treat it like an IoT.

6. Any other relevant information on current network? We have several switches and MX devices In stock. Some are for spares while others are extras due to office closures.

(CHABS Response in Red above)

Appendix A – Mind Springs Health Spreadsheet:

Main Campus	MS225-48FP	_HQ-GI Main Campus -switch	
Main Campus	MS225-48FP	_HQ-GI Main Campus -switch	
Main Campus	MS225-48FP	_HQ-GI Main Campus -switch	
Main Campus	MS225-48FP	_HQ-GI Main Campus -switch	
Main Campus	MS225-48FP	_HQ-GI Main Campus -switch	
Main Campus	MS225-48FP	_HQ-GI Main Campus -switch	
Main Campus	MS225-48FP	_HQ-GI Main Campus -switch	
Main Campus	MS225-48FP	_HQ-GI Main Campus -switch	
Main Campus	MS225-48FP	_HQ-GI Main Campus -switch	
In Stock	MS225-48FP	In Stock not used	Office Closed
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
In Stock	MS225-48FP	In Stock not used	
Main Campus to be upgraded to MS225	MS120-48FP	_HQ-GI Main Campus -switch	
Main Campus to be upgraded to MS225	MS120-48FP	_HQ-GI Main Campus -switch	
Main Campus to be upgraded to MS225	MS120-48FP	_HQ-GI Main Campus -switch	
Main Campus to be upgraded to MS225	MS120-48FP	_HQ-GI Main Campus -switch	
Aspen	MS120-48FP	Aspen -switch	
Craig	MS120-48FP	Craig -switch	
Glenwood	MS120-48FP	Glenwood -switch	
Glenwood	MS120-48FP	Glenwood -switch	
Glenwood	MS120-48FP	Glenwood -switch	
Glenwood	MS120-48FP	Glenwood -switch	
Glenwood	MS120-48FP	Glenwood -switch	
Granby	MS120-48FP	Granby -switch	
In Stock	MS120-48FP	In Stock not used	
In Stock	MS120-48FP	In Stock not used	
In Stock	MS120-48FP	In Stock not used	
In Stock	MS120-48FP	In Stock not used	
In Stock	MS120-48FP	In Stock not used	Office Closed
Steamboat	MS120-48FP	Steamboat -switch	
Steamboat	MS120-48FP	Steamboat -switch	
WRC Clifton	MS120-48FP	WRC -switch	
WRC Clifton	MS120-48FP	WRC -switch	
WRC Clifton	MS120-48FP	WRC -switch	
WRC Clifton	MS120-48FP	WRC -switch	
WRC Clifton	MS120-48FP	WRC -switch	
WRC Clifton	MS120-48FP	WRC -switch	
Meeker	MS120-24P	Meeker -switch	
In Stock	MS120-24P	In Stock not used	Office Closed
Rifle	MS120-24P	Rifle -switch	
Walden	MS120-24P	Walden -switch	
Main Campus	MR57	_HQ-GI Main Campus -wireless	
Main Campus	MR57	_HQ-GI Main Campus -wireless	
Aspen	MR57	Aspen -wireless	
Aspen	MR57	Aspen -wireless	
Main Campus	MR44	_HQ-GI Main Campus -wireless	
Main Campus	MR44	_HQ-GI Main Campus -wireless	
Main Campus	MR44	_HQ-GI Main Campus -wireless	
Main Campus	MR44	_HQ-GI Main Campus -wireless	

Main Campus	MRA4	_HQ-GI Main Campus -wireless	
Main Campus	MRA4	_HQ-GI Main Campus -wireless	
Main Campus	MRA4	_HQ-GI Main Campus -wireless	
Main Campus	MRA4	_HQ-GI Main Campus -wireless	
Craig	MRA4	Craig - wireless	
Craig	MRA4	Craig - wireless	
In Stock	MRA4	In Stock not used	Office Closed
In Stock	MRA4	In Stock not used	Office Closed
Glenwood	MRA4	Glenwood - wireless	
Glenwood	MRA4	Glenwood - wireless	
Glenwood	MRA4	Glenwood - wireless	
Glenwood	MRA4	Glenwood - wireless	
Glenwood	MRA4	Glenwood - wireless	
Granby	MRA4	Granby - wireless	
Meeker	MRA4	Meeker - wireless	
In Stock	MRA4	In Stock not used	Office Closed
Rifle	MRA4	Rifle - wireless	
Rifle	MRA4	Rifle - wireless	
Steamboat	MRA4	Steamboat - wireless	
Steamboat	MRA4	Steamboat - wireless	
WRC Clifton	MRA4	WRC - wireless	
WRC Clifton	MRA4	WRC - wireless	
WRC Clifton	MRA4	WRC - wireless	
WRC Clifton	MRA4	WRC - wireless	
WRC Clifton	MRA4	WRC - wireless	
WRC Clifton	MRA4	WRC - wireless	
Testing Connie's Home Office	MRC6	Connie - Test - wireless	Used for testing network changes

RFP 04 – Mind Springs Health

1. What licenses/coverage would Mind Spring want on each device? 1 year or 3 year renewals? 3 year is what we purchased via the lease. I am assuming the renewal would be the same. However, sometimes when renewing there is better pricing with longer term.
2. Can they provide a list of expiration dates for all the licenses on all the machines? Should be printable through Meraki Dashboard. We are on a Co-Termination with Meraki. All devices expire on February 26, 2027.

License status **Ok**
License model Co-termination
License expiration **i** Feb 26, 2027 (828 days from now)
MX Product Edition Advanced Security
MR Product Edition Enterprise

[Add Licenses](#)

	License limit	Current device count
MR Enterprise	93	93
MS120-24P	4	4
MS120-48FP	26	21
MS225-48FP	55	45
MS250-48FP	1	1
MS425-32	1	1
MT	7 (5 free + 2)	2
MV	21	17
MV-SEN	10 free	0
MX250	1	1
MX64	2	2
MX67	1	1
MX67C	8	7
MX68CW	2	2
MX75	1	1
MX95	1	0
VMX-M	1	1

3. What VPN Technology are they using? **Meraki's Auto VPN. And for Clients, those in question 4 are using Meraki's Client VPN.**
4. How many employees need VPN access? **Approximately 25**
5. When does Anyconnect licensing needing to be renewed? **The Anyconnect Licensing is not separate from the MX equipment. It is part of it.**
6. Want Managed Support on "Not Used" devices? **Need a bit more explanation on this. I am not sure on this. We can't cancel any of the licenses which include support on this until the lease has ended. It will be at that time we can possibly reduce the number of licenses/support needed.**
7. Can Mind Springs send a Full Detailed Network Diagram with Locations of all their Devices?
On the Hardware needs, I am only seeing an MX68 for Aspen and a MX250, in High Availability, for Main Campus. No other hardware purchases at this time correct? I am not sure what you mean on this; all the MX hardware is leased at all the sites. A total of ten. So why is Aspen and the Main campus the only ones listed here?
We are not purchasing any new equipment. I did make a couple of notes on the spreadsheet to show moving a couple of MX equipment that was pulled from sites that closed in order to upgrade a couple of sites. These are not new purchases.

(CHABS Response in **Red** above)

RFP 14 – Pueblo CHC:

There is no Cisco Catalyst 8200-1N1S-6T - router. Do they want a 2nd 8300-1N1S-6T ? **Correct.**

(CHABS Response in **Red** above)

RFP 01 – Solvista Health:

Spectrum Enterprise is formally requesting an extension to RHC46100011846.

ACSD for this RFP Is 12/3/2024. Please note, a general RFP submission will suffice with language noting that site survey is still pending. As a rule we do not grant extensions as it creates too large an administrative burden as an extension would need to be granted to all potential bidders.

(CHABS Response in **Red** above)

RFP 04 – Mind Springs Health

As I prepare the Proposal for Mind Springs, She mentioned "lease" a couple times. The hospital leases all their networking equipment and did not purchase the equipment out-right and have someone manage it?
If they change IT companies, they have to repurchase all their equipment?

Offering lease and outright purchase options would be ideal in your offering to cover both.

(CHABS Response in Red above)

RFP 34 – Sunrise Health Centers

1. How Many Firewalls per location?
 - a. Brand and Models?
 - b. Redundancy?
2. How many Switches per location?
 - a. Brand and Models?
 - b. Redundancy?
3. How many Servers to be Managed?
 - a. Server Brand/Model?
 - b. What Virtualization?
 - c. Redundancy?
4. How Many Access Points at each location?
 - a. Brand and Models?
5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
6. Any Storage Arrays at each location?
 - a. Brand and Model?
 - b. What Connection Type?
 - c. Redundancy?
7. What Backup System/Disaster Recovery System is in use at each location?
 - a. Is it offsite?

Please prepare a general bid based on the information in the RFP document. If the HCP chooses to move forward with your services, you can refine your offering at this time.

(CHABS Response in Red above)

RFP 22 – Gunnison Valley Hospital:

Can we obtain the following:

Total number of users to be supported ?

Total number of systems and total number of servers to be covered?

User count:

From DUO user count - 970 users

Servers:

85 Virtual Servers in our server cluster

~30 physical servers across all sites

(CHABS Response in Red above)

RFP 13 – National Jewish Health:

CSI LLC would like to propose on RFP #13/ RHC46100014554 for National Jewish Health and we have a few questions.

1. Exactly what Network Management Services and/or Security Services are you requesting?
2. How Many Firewalls to be managed?
 - a. Brand and which location?
 - b. Redundancy?
3. How many Switches per location?
 - a. Brand and Models?
 - b. Redundancy?
4. How Many Access Points at each location?
 - a. Brand and Models?
5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
6. Are you using Client Access VPNs?
 - a. How Many Users?
 - b. Do you have MFA for Client Access VPNs?
7. Are you Requesting MDR/XDR Cyber Defense with 24/7 Managed SOC?
 - a. How many Devices?
8. Are you Requesting a Managed Identity Threat Detection & Response?
 - a. Microsoft 365?
 - b. How many Users?
9. Are you Requesting a SIEM?
 - a. How many Devices?

Please prepare a general bid based on the information in the RFP document. If the HCP chooses to move forward with your services, you can refine your offering at this time. In the interest of time saving, please follow this guidance to prepare as responsive a bid as possible. Again, if selected you can work with the awarding HCP to refine your offering prior to Form 462/Funding Request Submission.

(CHABS Response in Red above)

RFP 08 – Axis Health:

CSI LLC would like to propose on RFP 08 / RHC46100014508 for Axis Health and we have a few questions.

1. Exactly what Network Management Services and/or Security Services are you requesting?

2. How Many Firewalls to be managed?
 - a. Brand and which location?
 - b. Redundancy?
3. How many Switches per location?
 - a. Brand and Models?
 - b. Redundancy?
4. How Many Access Points at each location?
 - a. Brand and Models?
5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
6. Are you using Client Access VPNs?
 - a. How Many Users?
 - b. Do you have MFA for Client Access VPNs?
7. Are you Requesting MDR/XDR Cyber Defense with 24/7 Managed SOC?
 - a. How many Devices?
8. Are you Requesting a Managed Identity Threat Detection & Response?
 - a. Microsoft 365?
 - b. How many Users?
9. Are you Requesting a SIEM?
 - a. How many Devices?

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(CHABS Response in Red above)

RFP 15 – Rosebud Community Care Center:

CSI LLC would like to propose on RFP 15 / RHC46100014559 for Rosebud Community Care Center and we have a few questions.

1. Exactly what Network Management Services and/or Security Services are you requesting?
2. How Many Firewalls to be managed?
 - a. Brand and which location?
 - b. Redundancy?
3. How many Switches per location?
 - a. Brand and Models?
 - b. Redundancy?
4. How Many Access Points at each location?
 - a. Brand and Models?
5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
6. Are you using Client Access VPNs?
 - a. How Many Users?
 - b. Do you have MFA for Client Access VPNs?
7. Are you Requesting MDR/XDR Cyber Defense with 24/7 Managed SOC?
 - a. How many Devices?
8. Are you Requesting a Managed Identity Threat Detection & Response?
 - a. Microsoft 365?
 - b. How many Users?
9. Are you Requesting a SIEM?
 - a. How many Devices?

Please prepare a general bid based on the information in the RFP document. If the HCP chooses to move forward with your services, you can refine your offering at this time. In the interest of time saving, please follow this guidance to prepare as responsive a bid as possible. Again, if selected you can work with the awarding HCP to refine your offering prior to Form 462/Funding Request Submission.

(CHABS Response in Red above)

RFP 19 - Community Hospital:

CSI LLC would like to propose on RFP #19 / RHC46100014574 for Community Health - Grand Junction, CO and we have a few questions.

1. Exactly what Network Management Services and/or Security Services are you requesting?
2. How Many Firewalls to be managed?
 - a. Brand and which location?
 - b. Redundancy?
3. How many Switches per location?
 - a. Brand and Models?
 - b. Redundancy?
4. How Many Access Points at each location?
 - a. Brand and Models?
5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
6. Are you using Client Access VPNs?
 - a. How Many Users?
 - b. Do you have MFA for Client Access VPNs?
7. Are you Requesting MDR/XDR Cyber Defense with 24/7 Managed SOC?
 - a. How many Devices?
8. Are you Requesting a Managed Identity Threat Detection & Response?
 - a. Microsoft 365?
 - b. How many Users?
9. Are you Requesting a SIEM?
 - a. How many Devices?

Please prepare a general bid based on the information in the RFP document. If the HCP chooses to move forward with your services, you can refine your offering at this time. In the interest of time saving, please follow this guidance to prepare as responsive a bid as possible. Again, if selected you can work with the awarding HCP to refine your offering prior to Form 462/Funding Request Submission.

(CHABS Response in Red above)

RFP 09 – Craig Hospital:

CSI LLC would like to propose on RFP #09 / RHC46100014510 for Craig Hospital and we have a few questions.

1. Exactly what Network Management Services and/or Security Services are you requesting?
2. How Many Firewalls to be managed?
 - a. Brand and which location?
 - b. Redundancy?
3. How many Switches per location?
 - a. Brand and Models?
 - b. Redundancy?
4. How Many Access Points at each location?
 - a. Brand and Models?
5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
6. Are you using Client Access VPNs?
 - a. How Many Users?
 - b. Do you have MFA for Client Access VPNs?
7. Are you Requesting MDR/XDR Cyber Defense with 24/7 Managed SOC?
 - a. How many Devices?
8. Are you Requesting a Managed Identity Threat Detection & Response?
 - a. Microsoft 365?
 - b. How many Users?
9. Are you Requesting a SIEM?
 - a. How many Devices?

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(CHABS Response in Red above)

RFP 10 – Eagle County Public Health:

CSI LLC would like to propose on RFP #10 / RHC46100014535 for Eagle County Public Health Department and we have a few questions.

1. Exactly what Network Management Services and/or Security Services are you requesting?
2. How Many Firewalls to be managed?
 - a. Brand and which location?
 - b. Redundancy?
3. How many Switches per location?
 - a. Brand and Models?
 - b. Redundancy?
4. How Many Access Points at each location?
 - a. Brand and Models?
5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
6. Are you using Client Access VPNs?
 - a. How Many Users?
 - b. Do you have MFA for Client Access VPNs?
7. Are you Requesting MDR/XDR Cyber Defense with 24/7 Managed SOC?
 - a. How many Devices?
8. Are you Requesting a Managed Identity Threat Detection & Response?
 - a. Microsoft 365?
 - b. How many Users?
9. Are you Requesting a SIEM?
 - a. How many Devices?

Please prepare a general bid based on the information in the RFP document. If the HCP chooses to move forward with your services, you can refine your offering at this time. In the interest of time saving, please follow this guidance to prepare as responsive a bid as possible. Again, if selected you can work with the awarding HCP to refine your offering prior to Form 462/Funding Request Submission.

(CHABS Response in Red above)

RFP 05 – Family Health West:

CSI LLC would like to propose a bid on RFP #05 / RHC46100014509 for Family Health West and we have the following questions.

1. Exactly what Network Management Services and/or Security Services are you requesting?
2. How Many Firewalls to be managed?
 - a. Brand and which location?
 - b. Redundancy?
3. How many Switches per location?
 - a. Brand and Models?
 - b. Redundancy?
4. How Many Access Points at each location?
 - a. Brand and Models?
5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
6. Are you using Client Access VPNs?
 - a. How Many Users?
 - b. Do you have MFA for Client Access VPNs?
7. Are you Requesting MDR/XDR Cyber Defense with 24/7 Managed SOC?
 - a. How many Devices?
8. Are you Requesting a Managed Identity Threat Detection & Response?
 - a. Microsoft 365?
 - b. How many Users?
9. Are you Requesting a SIEM?
 - a. How many Devices?

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(CHABS Response in Red above)

RFP 11 – Keefe Memorial Hospital:

CSI LLC would like to write a proposal for RFP #11 / RHC46100014532 for Keefe Memorial. We have some questions that we hope you can answer for us.

Hardware

1. HCP 10328 - What Specifications/Capabilities are they requiring for the QNAP SAN?
 - Do they have a preferred model?
2. HCP 10328 - What Specifications/Capabilities are they requiring for the QTY: 7 Network Servers?
 - Do they have a preferred brand or model?
3. HCP 10328 - What Specifications/Capabilities are they requiring for the QTY: 4 Meraki Network Switch?
 - Do they have a preferred model?
4. HCP 10328 - What Specifications/Capabilities are they requiring for the QTY: 2 Meraki Wireless Network Switch?
 - You are referring to an Access Point?
 - Do they have a preferred model?
5. HCP 10328 - What Specifications/Capabilities are they requiring for the QTY: 1 Data Server for Hospital Data Auditing?
 - Do they have a preferred model or brand?
6. HCP 10328 - What other Specifications/Capabilities are they requiring for the QTY: 3 Meraki 10GB ISCSI Capable Network Switch?
 - Do they have a preferred model?
7. HCP 10328 - What Specifications/Capabilities are they requiring for the QTY: 2 ISCSI NAS Unit for Network Data Backups?
 - Preferred Model or Brand?
8. HCP 10328 - Is the Network Switch in addition to the 4 Meraki Network Switches asked earlier in the RFP?
 - Same Model as those or do they need different Specifications for this singular Network Switch?

Network Management

1. Exactly what Network Management Services and/or Security Services are you requesting?
2. How Many Firewalls to be managed?
 - a. Brand and which location?
 - b. Redundancy?
3. How many Switches per location?
 - a. Brand and Models?

- b. Redundancy?
- 4. How Many Access Points at each location?
 - a. Brand and Models?
- 5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
- 6. Are you using Client Access VPNs?
 - a. How Many Users?
 - b. Do you have MFA for Client Access VPNs?
- 7. Are you Requesting MDR/XDR Cyber Defense with 24/7 Managed SOC?
 - a. How many Devices?
- 8. Are you Requesting a Managed Identity Threat Detection & Response?
 - a. Microsoft 365?
 - b. How many Users?
- 9. Are you Requesting a SIEM?
 - a. How many Devices?

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(CHABS Response in Red above)

RFP 31 – Sedgwick County Memorial Hospital:

CSI LLC would like to propose a bid on RFP #31 / RHC46100014630 for Sedgwick County Memorial Hospital and we have the following questions.

- 1. Exactly what Network Management Services and/or Security Services are you requesting?
- 2. How Many Firewalls to be managed?
 - a. Brand and which location?
 - b. Redundancy?
- 3. How many Switches per location?

- a. Brand and Models?
- b. Redundancy?
- 4. How Many Access Points at each location?
 - a. Brand and Models?
- 5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
- 6. Are you using Client Access VPNs?
 - a. How Many Users?
 - b. Do you have MFA for Client Access VPNs?
- 7. Are you Requesting MDR/XDR Cyber Defense with 24/7 Managed SOC?
 - a. How many Devices?
- 8. Are you Requesting a Managed Identity Threat Detection & Response?
 - a. Microsoft 365?
 - b. How many Users?
- 9. Are you Requesting a SIEM?
 - a. How many Devices?

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(CHABS Response in Red above)

RFP 32 – Spanish Peaks Regional:

CSI LLC would like to propose a bid on RFP #32 / RHC46100014632 for Spanish Peaks Regional and we have the following questions.

Network Management Services

- 1. Exactly what Network Management Services and/or Security Services are you requesting?
- 2. How Many Firewalls to be managed?
 - a. Brand and which location?
 - b. Redundancy?

3. How many Switches per location?
 - a. Brand and Models?
 - b. Redundancy?
4. How Many Access Points at each location?
 - a. Brand and Models?
5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
6. Are you using Client Access VPNs?
 - a. How Many Users?
 - b. Do you have MFA for Client Access VPNs?
7. Are you Requesting MDR/XDR Cyber Defense with 24/7 Managed SOC?
 - a. How many Devices?
8. Are you Requesting a Managed Identity Threat Detection & Response?
 - a. Microsoft 365?
 - b. How many Users?
9. Are you Requesting a SIEM?
 - a. How many Devices?

Hardware

1. Which Firewall Brand/Model are you preferring for each HCP?
 - a. Length of Licensing/Warranty

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(CHABS Response in Red above)

RFP 55 – Kit Carson Memorial Hospital:

CSI LLC has a few questions regarding the RFP asking about Network Management Services. If you could answers these, we would really appreciate it.

The more details you provide, the better our proposal can be.

1. Exactly what Network Management Services and/or Security Services are you requesting?
2. How Many Firewalls to be managed?
 - a. Brand and which location?
 - b. Redundancy?
3. How many Switches per location?
 - a. Brand and Models?
 - b. Redundancy?
4. How Many Access Points at each location?
 - a. Brand and Models?
5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
6. Are you using Client Access VPNs?
 - a. How Many Users?
 - b. Do you have MFA for Client Access VPNs?
7. Are you Requesting MDR/XDR Cyber Defense with 24/7 Managed SOC?
 - a. How many Devices?
8. Are you Requesting a Managed Identity Threat Detection & Response?
 - a. Microsoft 365?
 - b. How many Users?
9. Are you Requesting a SIEM?
 - a. How many Devices?

RFP 53 – Colorado Mountain College:

CSI LLC would like to proposal on RFP #53 and we had a few questions about the Network Management and Security you are requesting.

1. Exactly what Network Management Services and/or Security Services are you requesting?
2. How Many Firewalls to be managed?
 - a. Brand and which location?
 - b. Redundancy?

3. How many Switches per location?
 - a. Brand and Models?
 - b. Redundancy?
4. How Many Access Points at each location?
 - a. Brand and Models?
5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
6. Are you using Client Access VPNs?
 - a. How Many Users?
 - b. Do you have MFA for Client Access VPNs?
7. Are you Requesting MDR/XDR Cyber Defense with 24/7 Managed SOC?
 - a. How many Devices?
8. Are you Requesting a Managed Identity Threat Detection & Response?
 - a. Microsoft 365?
 - b. How many Users?
9. Are you Requesting a SIEM?
 - a. How many Devices?

Please prepare a general bid based on the information in the RFP document. If the HCP chooses to move forward with your services, you can refine your offering at this time. In the interest of time saving, please follow this guidance to prepare as responsive a bid as possible. Again, if selected you can work with the awarding HCP to refine your offering prior to Form 462/Funding Request Submission.

(CHABS Response in Red above)

RFP 54 – Dahl Memorial Healthcare:

CSI LLC would like to ask a few questions on the FRP #54 for Dahl Memorial Healthcare.

CSI LLC is under the assumption that All the new equipment being requested is for the new location. If that is inaccurately, please let us know.

1. Is there any equipment that will need to be managed other than the 15 Switches, 2 Firewalls, and 24 Access Points?

2. Any specific Network Security Products you are looking for?

1. The equipment is for an existing location and can be found in the Appendix A of the RFP.
2. Please prepare a general bid based on the information in the RFP document. If the HCP chooses to move forward with your services, you can refine your offering at this time. In the interest of time saving, please follow this guidance to prepare as responsive a bid as possible. Again, if selected you can work with the awarding HCP to refine your offering prior to Form 462/Funding Request Submission.

(CHABS Response in Red above)

RFP 62 – Craig Hospital Servers:


CSI LLC is going to be providing a proposal for RFP #62 for the HPE DL380 Servers. We had a few questions to make a better proposal for you to review.

1. What specifications are you needing for the HPE DL380 Servers?
 - a. HPE DL380 Gen10 5118 2P 64GB 8SFF specs please
2. Are all 6 to be the same specifications and configurations?
 - a. Yes
3. Are you requesting configuring and installing for this proposal?
 - a. Please include installation and configuration options per the RFP document.
4. What type of support are you requesting through HPE's warranty options?
 - a. 3/3/3 would be the preferred option but would accept proposals for other options.

(CHABS Response in Red above)

RFP 53 – Colorado Mountain College:

Can you help identify the HCP# to reference for the Network management request shown below?

Appendix A: Service Request			
Purpose:		Support various health care related activities; access to mission critical systems (EMR); transmission, retrieval and exchange of data and/or radiology images.	
Term:		Provide quotes for month to month (annual), 3 year and 5 year terms	
<p>Health Care Provider (HCP) requests a complete solution to the request below. Include in the complete solution, as applicable: construction, installation, network equipment and managed services. If a specific technology is requested and not available, please provide an equivalent service or model. Provide leased and purchased pricing options for equipment if available. Service Providers should only provide proposals for the services they can deliver. HCP may request some or all of the suggested and may wish to contract individually with one or multiple service provider proposals.</p>			
HCP #	Site	Address	Provide a solution for the request below:
46966	Breckenridge Campus	107 Denison Placer Road, Breckenridge, Colorado 80424	minimum 20/20 Mbps, Ethernet
46966	Breckenridge Campus	107 Denison Placer Road, Breckenridge, Colorado 80424	Provide variable bandwidth speeds for minimum 3 Gbps Ethernet CoS and managed equipment
46966	Breckenridge Campus	107 Denison Placer Road, Breckenridge, Colorado 80424	Variable bandwidth speeds for minimum 500 Mbps Ethernet with CoS and managed equipment
70269	Steamboat Springs Campus	1330 Bob Adams Drive, Steamboat Springs, Colorado 80487	A 10Gbps wavelength service forming the following loop with a <ul style="list-style-type: none"> •910 15th St, Denver to <u>802 Grand Ave, Glenwood Springs</u> •<u>802 Grand Ave, Glenwood Springs</u> to <u>1330 Bob Adams Dr, Steamboat Springs</u> •<u>1330 Bob Adams Dr, Steamboat Springs</u> to 910 15th St, Denver
70269	Steamboat Springs Campus	1330 Bob Adams Drive, Steamboat Springs, Colorado 80487	minimum 50/50 Mbps, Ethernet
46965	Spring Valley Campus	3000 County Road 114, Glenwood Springs, Colorado 81601	A 20-year IRU fiber line from HCP (46965) 3000 County Road 114, Glenwood Springs and terminating at (64760) 802 Grand Ave, Glenwood Springs with no to very limited ongoing maintenance costs
46965	Spring Valley Campus	3000 County Road 114, Glenwood Springs, Colorado 81601	minimum 300/300 Mbps, Ethernet
64760	Main Campus	802 Grand Ave, Glenwood Springs, Colorado 81601	Provide variable bandwidth speeds for minimum 500 Mbps Ethernet with CoS and managed equipment
64760	Main Campus	802 Grand Ave, Glenwood Springs, Colorado 81601	Provide variable bandwidth speeds for minimum 1 Gbps Ethernet with CoS and managed equipment
<p>All Sites</p> 			<p>HCP is requesting proposal for network management and professional services to assist in the network infrastructure update and support for a 12 month term. HCP will consider multi-vendor solution.</p> <p>These services are to include, but are not limited to:</p> <ul style="list-style-type: none"> - Provide a program/platform, Arctic Wolf, DarkTrace or equivalent, that will identify advanced network threats. - Configure switch for traffic monitoring and remediation. <ul style="list-style-type: none"> - Managed network devices - Software for network hardware monitoring and remote support. - Run quarterly scanning reports and provide support services to protect the network from security threats and vulnerabilities. - Provide network support and fix support for network appliances. <p>and testing.</p>

This would apply to all HCP numbers listed above.

(CHABS Response in [Red](#) above)

RFP 44 – Jefferson Center for Mental Health:

Can you help us confirm the Total Number of Servers (Windows and Linux) running at JCMH? I am also look for a total user count if possible. This will help us for a response on page 11 regarding the Darktrace offering.

Users – approximately 835

Server count – approximately 125 physical + virtual, not counting VMs in Azure

(CHABS Response in [Red](#) above)

RFP 11 – Keefe Memorial:

HCP 10328 - What Specifications/Capabilities are they requiring for the QNAP SAN?

- Do they have a preferred model?

SAN Requirements:

- **Configuration:** RAID 10
- **Capacity:** 16TB
- **Drive Type:** SSD (hot swap)
- **Vendor:** Open to vendors other than QNAP
- **Warranty:** 3 years with 24x7 replacement
- **Network must be Ethernet Connection 10GB capable**

2. HCP 10328 - What Specifications/Capabilities are they requiring for the QTY: 7 Network Servers?

- Do they have a preferred brand or model?

Network Servers:

- **Type:** Lenovo or HP rack mount 2U servers
- **Processors:** Dual processors
- **Memory:** 512GB RAM each
- **Network Cards:** 10GB cards ISCSI capable (4 ports if needed) – Ethernet connections
- **Warranty:** 3 years with 24x7 replacement

3. HCP 10328 - What Specifications/Capabilities are they requiring for the QTY: 4 Meraki Network Switch?
- Do they have a preferred model?

- **Meraki MS350 -24FP Series**
- **3 year Enterprise Cloud license included.**

4. HCP 10328 - What Specifications/Capabilities are they requiring for the QTY: 2 Meraki Wireless Network Switch?
Correct a wireless AP units

- **Meraki MR36H series**
- **3 year MR Enterprise Cloud license included**

5. HCP 10328 - What Specifications/Capabilities are they requiring for the QTY: 1 Data Server for Hospital Data Auditing?
- Do they have a preferred model or brand?

Lenovo ThinkServer RD450. It's a 2U rack server

- **Dual Processors:** Supports up to two Intel Xeon E5-2600 v3 Series processors.
- **Memory:** Up to 512GB RAM via 16 slots.
- **Storage:** 8x 3.5" hot-swap drives, supporting RAID 10 configuration.
- **Network Card:** 10GB ISCSI capable network card. – Ethernet Connections
- **SSD drives included to make up to 8TB of storage in a Raid 10 configuration**
- **24x7 365 Warranty needed.**

6. HCP 10328 - What other Specifications/Capabilities are they requiring for the QTY: 3 Meraki 10GB ISCSI Capable Network Switch?
- Do they have a preferred model?

- **Meraki MS420 Series switch**
- **3 Year Enterprise license needed.**

7. HCP 10328 - What Specifications/Capabilities are they requiring for the QTY: 2 ISCSI NAS Unit for Network Data Backups?
- Preferred Model or Brand?

- **Not particular on brand.**
Requirements are as follows:
- **Needs to be able to handle a 10gb ethernet Network.**
- **Has approximately 12TB of storage capability with hot swap.**

- Dual powersupplies would be nice but not necessary.
- Currently looking at QNAP TS-809 series but open to vendors choices.
- Warranty 24x7 with support.

8. HCP 10328 - Is the Network Switch in addition to the 4 Meraki Network Switches asked earlier in the RFP?
 - Same Model as those or do they need different Specifications for this singular Network Switch?

Please disregard this #8 – no longer needed.

(CHABS Response in Red above)

RFP 12 – Clinica Family Health and Wellness:

What Specs/Capabilities do you require for the ProLiant DL360 Gen10 at HCP 52616?

- Licensing, Warranty, CPU, RAM, SSD Type/Speed/Storage, PSU

We are currently purchasing Dell Hosts for ESX. CPU min 2 IX Gold 6346@3.10Ghz, 3 year warranty, SSD 500GB Min appropriate for server model. 1TB RAM, Dual PSU

2. What Specs/Capabilities do you require for the 2x ProLiant DL160 Gen10 at HCP 52616?

- - Licensing, Warranty, CPU, RAM, SSD Type/Speed, PSU

We are currently purchasing Dell Hosts for ESX. CPU min 2 IX Gold 6346@3.10Ghz, 3 year warranty, SSD 500GB Min appropriate for server model. 1TB RAM, Dual PSU

3. Length of Warranty for Cisco Products?

Three years

4. Which SFP Module are you requesting? Any required specs/capabilities?

10 GB Cisco SFP.

Network - Please answer these questions for each HCP

1. Do you want our Proposal to be separated per location or 1 all-encompassing proposal?

One location

2. How Many Firewalls to be managed?

No firewall to be managed

a. Brand and which location?

b. Redundancy?

3. How many Switches per location?

2 to 8 per site

- a. Brand and Models?
Cisco Catalyst 9300L
- b. Redundancy?
- 4. How Many Access Points at each location?
 - a. Brand and Models?
N/A
- 5. What Battery Backups and Power Distribution Systems at any of the locations?
 - a. Are they connected to the Network?
Power is ineligible for program support – please exclude any power costs from proposal as they cannot be funded.
- 6. Are you using Client Access VPNs?
No
 - a. How Many Users?
 - b. Do you have MFA for Client Access VPNs?
- 7. Are you Requesting MDR/XDR Cyber Defense with 24/7 Managed SOC?
 - a. How many Devices?
No
- 8. Are you Requesting a Managed Identity Threat Detection & Response?
No
 - a. Microsoft 365?
 - b. How many Users?
- 9. Are you Requesting a SIEM?
No
 - a. How many Devices?

(CHABS Response in Red above)

RFP 44 – Jefferson Center for Mental Health:

We just noticed the DarkTrace portion of this and are very confused! It notes the end of your term being 7/1/2025, but it's actually 6/30/2026, so you do not have a renewal this year. In addition, there is a "new" section that we haven't discussed, although it seems to match your current licensing pretty closely. Is this a mistake? Or are you guys in need of an expansion?

I've attached your current contract for reference!

HCP request services for all locations

Please provide one year support options to renew support on existing installed product (or equivalent), and any anticipated End of Life events that may necessitate replacement hardware prior to the end of a 3 year term commencing 7/1/2025:

- QTY: 1 - Darktrace Medium Appliance (or equivalent)
- QTY: 3 – Darktrace Small Appliance (or equivalent)
- Includes Enterprise Immune System, Antigena Autonomous Response, standard support (or equivalent)
- NEW – Darktrace cloud/SaaS connectors (or equivalent) for network application security (approx. 800 users), Zoom (approx. 650 users)

If current licensing extends to 6/30/26, then that is a portion of the RFP that does not need to be responded to. You are welcome to prepare a response based on a what a renewal starting 7/1/25 for three years would be or refrain from responding to that part. I would treat the “new” part as an expansion or, if that seems to align with current licensing, you can similarly refrain from submitting a bid.

To cover all bases, and this is entirely at your discretion, you can prepare a bid response that offers a new term starting 7/1/25 for three years that would allow the HCP the ability to weigh the cost/benefit of starting a new renewal term that would cover them for 3 years going forward or waiting until next year. The same would be true for the “new” section.

(CHABS Response in Red above)

RFP 23 – Haxtun Health:

1. What Meraki Equipment is being asked?
 - a. Meraki MS 225 48 port
 - How Many?
8
 - Models?
Please see above
 - Specifications Required?
Enclosure Type: Rack-mountable 1u
Subtype: Gigabit Ethernet

Ports: 48 X 10/100/1000 (poe+) + 4 X 10 Gigabit Sfp+ (uplink)
Interfaces: 48 X 1000base-t Rj-45 Poe+ | 4 X 10gbit Lan Sfp+ Uplink
Power Over Ethernet (poe): Poe+
Poe Budget: 740 W
Routing Protocol: Snmp

- Type and Length of Licensing/Warranty?
3 years

2. Network Server

- Brand/Model?
Dell Poweredge Flex 140
- Specifications Required?
Inferencing/Edge
12 GB
PCIe Gen 4 x8
HHHL/FHHL
75W
R760xa
- Type and Length of Licensing/Warranty?
3 year Pro Support

(CHABS Response in Red above)

General RFP Question:

I am trying to pull info on the HCP Number 17212 so I can see if we are a good fit to respond to this RFP. Do you have time next Wednesday, 2/19 to review (please)? I am about to head on vacation but wanted to see if maybe we can do a quick screen share as I am not successful pulling up the licensing and product detail to see what would be quoted.

Unfortunately, we do not have pre bid conferences as we don't have the internal resources to accommodate these meeting for every prospective vendor so in order to avoid competitive bidding violations, we do not meet in a pre-bid capacity with any vendor prior to bid submission.

If you have specific questions, please direct those to us via email at RFP.mail@cha.com.

(CHABS Response in Red above)

RFP 25 – Meliss Memorial:

1. What Meraki Equipment is being asked?

a. Meraki MS 225 48 port

- How Many?

8

- Models?

Please see above

- Specifications Required?

Enclosure Type: Rack-mountable 1u

Subtype: Gigabit Ethernet

Ports: 48 X 10/100/1000 (poe+) + 4 X 10 Gigabit Sfp+ (uplink)

Interfaces: 48 X 1000base-t Rj-45 Poe+ | 4 X 10gbit Lan Sfp+ Uplink

Power Over Ethernet (poe): Poe+

Poe Budget: 740 W

Routing Protocol: Snmp

- Type and Length of Licensing/Warranty?

3 years

2. Network Server

- Brand/Model?

Dell Poweredge Flex 140

- Specifications Required?

Inferencing/Edge

12 GB

PCIe Gen 4 x8

HHHL/FHHL

75W

R760xa

- Type and Length of Licensing/Warranty?

3 year Pro Support

(CHABS Response in Red above)

RFP 24 – Lincoln Health:

1. What Meraki Equipment is being asked?

a. Meraki MS 225 48 port

- How Many?

8

- Models?

Please see above

- Specifications Required?

Enclosure Type: Rack-mountable 1u

Subtype: Gigabit Ethernet

Ports: 48 X 10/100/1000 (poe+) + 4 X 10 Gigabit Sfp+ (uplink)

Interfaces: 48 X 1000base-t Rj-45 Poe+ + 4 X 10gbit Lan Sfp+ Uplink

Power Over Ethernet (poe): Poe+

Poe Budget: 740 W

Routing Protocol: Snmp

- Type and Length of Licensing/Warranty?

3 years

2. Network Server

- Brand/Model?

Dell Poweredge Flex 140

- Specifications Required?

Inferencing/Edge

12 GB

PCIe Gen 4 x8

HHHL/FHHL

75W

R760xa

- Type and Length of Licensing/Warranty?

3 year Pro Support

(CHABS Response in Red above)